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# 1 ABOUT

## Company Profile

HEXA is the trade name of the Group of companies which has been engaged in the field of construction, real estate developments and investments. The construction area undertakes building and civil engineering projects, both public and private ones.

The company, with a share capital (together with the issue premium) of 20,573,922 Euros, has been engaged for over twenty years in the sector, its overriding principle being that of creating worth in all its actions.

In the beginning, the activity of the group was concentrated in the south of Andalusia. Nevertheless, since the end of 2006 the opening to new markets abroad was marked as a strategic target on the part of the management. As a result of the process of internationalisation, diverse projects have been awarded in Tangiers (Morocco), Tripoli and Benghazi (Libya) and Costa Rica.

Ever since its inception, HEXA has undergone a sustained growth supported by a financial strength that enables it to face up to periods of uncertainty, being sure of overcoming it and coming out reinforced.

HEXA bases its management system on a well-grounded and organised structure in each of its departments, with an enthusiasm for quality and a job well done. In fact, the human capital of the company is made up of a team of experienced and dedicated professionals who make up a growing organisation, constantly improving in terms of efficiency, competitiveness and customer satisfaction.

HEXA Group is committed to achieving excellence in all its activities and services, from the planning of its homes and communities, through the selection of their design and layout, to its reliable customer support and assistance services.

As a result of it, AENOR certifies in 2003 the Quality Policy of HEXA, in accordance with ISO Standard 9001, what moves the company to implement different procedures and methods at any level in order to follow its requirements.

To trust in HEXA is to trust in an established company with a great future ahead of it. A company which has built itself up through gradual but firm steps, guaranteeing quality service in accordance with agreed commitments making it a landmark within the sector.

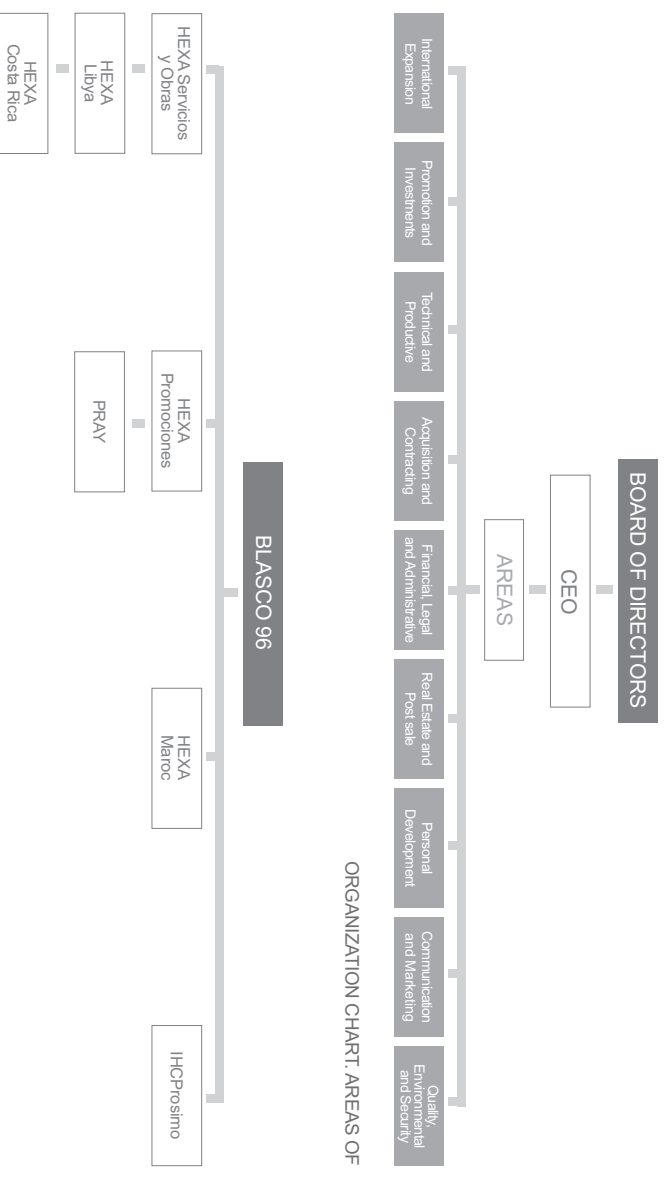


## Corporate Structure

Although the company's main offices are located in Malaga from where all the projects are coordinated, HEXA has opened different delegations in Seville, Tangiers, Tripoli and Costa Rica. Therefore, HEXA has workplaces in its main work in process. Like this, HEXA can control and supervise up close all the projects, being sure of obtaining the best results.

The corporate philosophy of the HEXA Group has since the very outset been based on the hard work and professional of its members . In that sense, HEXA starts up in 2008 a process of internal restructuring of the group, setting-up a holding society and favouring the achievement of, among

- a) The increase of the invoicing amount of the resulting companies derived from an independent and specialized management that meet the financial and specific characteristics of each sector, in addition, the analysis of the efficiency in the management of the different areas of each resulting activity will be facilitated.
- b) To clarify before the economic agents the activities of each one of the resulting societies.
- c) To present before the financial institutions one organizational structure more rational, being separated the activities of construction and real estate promotion. Thus, the analysis of the risks of each institution is facilitated, and they are different to each other due to the particular and differentiated characteristics of each sector of activity.



ORGANIZATION CHART. SHAREHOLDING





## 2 BUSINESS AREAS

Real Estate Developments

Construction

Property and investments



# REAL ESTATE

Our developments enjoy an acknowledged prestige obtained with the experience of years of well-done work and an honest and high quality service before, during and after the purchase; in addition, all our developments are guaranteed by the most important financial organizations in Spain.

From its setting-up and to the present time HEXA Promociones and other societies linked to it have given more than 1500 housings in Andalusia.

In an extremely competitive sector such as the real estate promotion, HEXA GROUP decided to specialize in the main residence with a good price-quality relationship.

As a consequence, HEXA has had not undergone spectacular growths in contrast to other companies working in the same sector, but regular and controlled increase in both, invoicing and benefit numbers which represents a guarantee of continuity in the medium and long term.

At the present time HEXA has about 200 housing in process in Spain and has initiated the commercialization of housing, premises and offices in Morocco, with the aim of opening and consolidating new markets abroad.

## Developments in process

### HACIENDA SEGOVIA (Málaga)

The Hacienda Segovia Development is an urbanized park consisting in 504 terrace houses and plurifamily residences, equipped with the ultimate in technological advances.

The new complex make it possible to enjoy Málaga, a green zone consisting in some 14,000 m<sup>2</sup> made up of a large urban park, which includes a pond,

The project also includes the public development of 6,000 m<sup>2</sup> of school space, 1,500 m<sup>2</sup> for social use, and 5,700 m<sup>2</sup> of land for sports purposes.

The houses equipment includes two alternative energies, natural gas and solar energy, as well as common areas with swimming pool and sport areas.

### LOMAS DE TORRE DEL MAR (Torre del Mar)

Lomas de Torre del Mar is part of an exclusive residential complex located on a hill in the high part of Torre del Mar. From here you can have a view of the whole of the Vélez-Málaga bay. It consists of 370 houses that occupy an estate of more than 180,000 square meters. It also has leisure, school and social equipment. The first stage consists of 44 low houses, independent, with two or three floors; they also have a private garden and wide grass patches. Its design is conceived to

make life easier and pleasant, all of this sustained by the best quality.

Their façades are Mediterranean styled and a contemporary and modern design. The second stage of Lomas de Torre del Mar consists of 32 three bedroom plus living room houses.

The overall style is elegant and the houses are conceived to be comfortable and cozy. Their wonderful direction makes them very bright. They also have a wide cellar, and a parking space.

#### TERRAZAS DE ALBOLOTE (Granada)

The development of about 120 semi-detached houses, Terrazas de Albolote, will be located in the highest part of the residential area "Cortijo del Aire" in Albolote, a village near to Granada. The homes will be either two or three stories high, with private garden, parking and green spaces.

The design of the housing estate is inspired in the typical Mediterranean style, simple and modern. From the houses we can enjoy the view of Sierra Nevada. Besides, the development has good connections with the capital Granada throughout the

#### VILLAS DEL CHAPARRAL (Granada)

Near to the Terrazas de Albolote it has been projected the Villas del Chaparral. The development consist of the construction of about 130 semi-detached houses two stories high, with car park and enclosed common areas.

The design of the housing will respect the Mediterranean style and it will adapt to its environment. The estate development will be connected to the highway of Jaen, to Granada and to the main provinces of Andalusia.

## AL ANDALUS BUILDING - Tangiers (Morocco)

AL ANDALUS Building is located on the centrally situated Mohamed VI Avenue, one of the main growth areas in Tangiers, with good prospects of becoming one of the business and residential nerve centres of the city, representing an investment in the future. Few minutes away from the International Airport of Tangiers and well connected with the main road paths in the city.

The coastline area near the port and also in the surroundings is spectacular, with white sandy beaches and vegetation that mingles with small villas and buildings with a palatial air.

Furthermore, it is possible to travel comfortably from the international airport, just 5 minutes from Al-Andalus, and also using the main roads in the city, perfectly linked to the building.



Al-Andalus Building will be built using the best materials, with first-class finishing and luxury qualities.

Marble floors; furnished kitchen with marble surfaces and equipped with leading brands of electrical appliances; a pre-installed air conditioning in the living-room and all the bedrooms; satellite dish with a TV point in the living-room and all the bedrooms; marble fitted washbasin in the bathroom of the master bedroom; double glazing with "climatit" or a similar type.



#### TERRAZAS DE MONTEMAR (Torremolinos)

The estate development will have 29 houses of one and two rooms. It is superbly located in a quiet and elegant residential area in Torremolinos.

The houses have spacious balconies and private gardens facing south, as well as common green areas and swimming pool. Furthermore, the complex has great sea view.

#### AVANTIS BUILDING (Torremolinos)

Complex of 66 houses with an innovative design in a modern building located in Torremolinos, near Puerto Marina and Benalmadena Costa. The common areas include 2 swimming pools, one of them for children and the other for adults, and it is also planned the possibility of having private gardens.

The houses enjoy wonderful sea views, commercial areas and good connections to Malaga and to the airport. Therefore, the houses have all the conveniences and the best finishings in order to make the life more pleasant.

## Finished works

### DEVELOPMENT "EL MIRADOR I" (Torre del Mar - Málaga)

The "El Mirador I" is placed in Lomas de Torre del Mar, a seaside town near to Málaga. This is a residential complex situated on a beautiful hillside from where one can look out over the Mediterranean Sea. There are extraordinary views and gave their name to the development.

The complex has good connections to the urban nucleus of Torre del Mar; there are many supermarkets in the vicinity, the Regional Hospital is five minutes away by car and the Bus Station is at the entrance to the housing estate. Also the coverleaf for access to the Mediterranean

Everything one can need but enjoying at the same time the tranquility of living in a country area.

The development Mirador I is compounded by 100 semidetached houses designed within the purest Andalusian-Mediterranean style, with large bright bedrooms, and of course, carried out using materials of the highest quality.

The houses have 3 rooms; each one has its own garden, satellite dish aerial and in some cases, also solarium and garage. Furthermore the complex has green common areas, about 3000 m<sup>2</sup>, a tennis field and swimming pool.

### DEVELOPMENT "EL MIRADOR II" (Torre del Mar - Málaga)

Mirador II is the second phase of the development and it consist of 10 buildings seven stories high. It is composed of 130 apartments of about 85 m<sup>2</sup> (usable spaces).

This development is subdivided in three phases. The typology of the houses is shared: 3 bedrooms, garage,

The location of these houses is also privileged, near Torre del Mar and connected to the highway. From the balconies of the houses one can enjoy a wonderful view because they are facing the sea.



#### DEVELOPMENT "JUAN CARLOS I" (Vélez-Málaga – Málaga)

The Juan Carlos I development can be found in the eastern coast of Málaga and is named after the avenue where it has been built.

The estate development is composed of two phases, 60 and 58 dwellings respectively each, with 2,3 or 4 bedroom units.

#### DEVELOPMENT "LOS ALMENDROS" (Málaga)

Two kilometers far from the centre of Málaga one can find the district Puerto de la Torre, one of the most important expansion and growth areas of the capital of the Costa del Sol, close to the University Campus, Teatinos, and to the one of the main Hospital in the city, the Hospital Clínico.

They have also common green areas, swimming pool, paddle courts and business premises.

The location is perfect, close to the highway that connects the town to the Costa del Sol, to the water park Aquavélis and to the shopping mall El Ingenio.

Los Almendros is composed of 130 detached houses of 152-174 m<sup>2</sup> (usable spaces), own front and back plot and private garage.

Furthermore, near to the housing there is a Municipal Area for Sport, with heated pool, tennis court, etc.

#### DEVELOPMENT "HACIENDA SEGOVIA" (Málaga)

In the district of Campanillas HEXA has developed an estate divided into different phases. HEXA has also developed all the civil works in the area: park, roads,

The typology of the houses is different depending on the phase: detached house or apartments with common areas, although the company has tried to maintain the same style in all the development to guarantee the aesthetic criteria.



## CONSTRUCTION AREA

Within HEXA GROUP we find the building and engineering company, HEXA Servicios y Obras, which has been engaged for over 20 years in the field of construction and civil engineering.

The company's ambition is to take on increasingly bold projects motivated by the self-improvement in the customer satisfaction and this is our main way to reach to the highest levels of efficiency and the increase of competitiveness. Moreover, its portfolio is composed of both, public organizations and private clients.

As far as the civil engineering projects, HEXA carries out both hydraulic and infrastructures works: urbanization works, water tanks, embankments of rivers, purification works, ecc. On the other hand, as for the building projects, HEXA develops private areas and also builds public building for public institutions. In this sense, it is worth to point up the project of the construction in a temporary consortium with Dragados of the new headquarters of the Gerencia Municipal de Urbanismo.

## Civil Engineering Works

### PRIVATE WORKS

These are some of our noteworthy works:

WORK: UNP-2 TORROX-CALACETTE

CLIENT: FUERTE HOTELES

DESCRIPTION: 1 Phase of the urbanization Works in the sector UNP-2 "Calaceite" in Torrox (Málaga), with a total road surface of 17.175,63 m<sup>2</sup> and 6.351,60 m<sup>2</sup> of pavement.

WORK: SUP CA-3 MAQUEDA

CLIENT: COMPENSATION BOARD OF THE SECTOR

DESCRIPTION: Urbanization works in the sector SUP CA-3 (Málaga), with a total road surface of 29.400,99 m<sup>2</sup> and 25.390,47 m<sup>2</sup> of pavement.

WORK: SUP CA-5 "CARMONA"

CLIENT: COMPENSATION BOARD OF THE SECTOR

DESCRIPTION: Urbanization works in the sector SUP CA-5 in Campanillas (Málaga), with a total road surface of 13.937,39 m<sup>2</sup> and 8.803,19 m<sup>2</sup> of pavement.

WORK: URBANIZATION WORKS IN "LAS ROSILLAS" AND "CERRO CAMPOY"

CLIENT: PROCUSAN

DESCRIPTION: Urbanization works in the plots U.E. 1.2 and 3 of the sector SUP R-14 in Fuengirola (Málaga), with a total road surface of 6.581,00 m<sup>2</sup> and 4.394,49 m<sup>2</sup> of pavement.

## PUBLIC WORKS

These are some of our noteworthy works developed for public organizations in 2008:

**WORK: OPTIMIZATION OF THE SPILLING OUT OF WASTEWATER IN MONDA (MALAGA)**  
**CLIENT: AGENCIA ANDALUZA DEL AGUA (JUNTA DE ANDALUCIA)**

**DESCRIPTION:** Construction of a cesspit for absorptive waste disposal from the city centre of Monda to the local sewage treatment plant.

**WORK: RIVER ENGINEERING OF THE "BARRANCO DEL POZUELO" IN ITRABO (GRANADA)**  
**CLIENT: EGMASA (JUNTA DE ANDALUCIA)**

**DESCRIPTION:** Stream engineering by means of the construction of a reinforced concrete structure in "U" 530 meters long.

**WORK: DISPOSAL OF FLOODS IN THE HIGHWAY N-334 IN THE MOLLINA MUNICIPAL DISTRICT (MALAGA)**

**CLIENT: EMPRESA DE GESTION MEDIOAMBIENTAL**

**DESCRIPTION:** Construction of a sewage main for roof drainage 2100 millimeter of diameter, type Rib-Log, near to the N-334 highway in its way through the urban area of Mollina, about 1000 meters long.

**WORK: ELIMINATION OF URBAN BARRIERS PLAN (MALAGA)**  
**CLIENT: GERENCIA MUNICIPAL DE URBANISMO (MALAGA TOWN COUNCIL)**

**DESCRIPTION:** Works of renovation of the pavements and installations in Malaga

**WORK: ELIMINATION OF ARCHITECTURAL BARRIERS IN THE OLDER QUARTER OF MARBELLA (MALAGA)**

**CLIENT: TOWN COUNCIL OF MARBELLA**

**DESCRIPTION:** Works of urban preservation in the older quarter of Marbella, consisting of the repair and renovation of old or spoiled pavements.

**WORK: ELIMINATION OF ARCHITECTURAL BARRIERS IN THE OLDER QUARTER OF MARBELLA (MALAGA)**

**CLIENT: TOWN COUNCIL OF MARBELLA**

**DESCRIPTION:** Works of urban preservation in the older quarter of Marbella, consisting of the repair and renovation of old or spoiled pavements.

**WORK: INTEGRAL REMODELLING OF THE AVENUE "LOS BOLICHES" IN FUENGIROLA (MALAGA)**

**CLIENT: TOWN COUNCIL OF FUENGIROLA**

**DESCRIPTION:** Works of integral remodeling of a 600 m long avenue's stretch, as well as installations of new sanitation, supply and lighting system.

**WORK: CONSTRUCTION OF A DRAINAGE SYSTEM AND IMPROVEMENT OF THE ROAD "LA JOYA" TO THE "VALLE DE ABDALAJIS" IN THE ANTEQUERA MUNICIPAL DISTRICT (MALAGA)**  
**CLIENT: EGMASA (JUNTA DE ANDALUCIA)**



TUBING WORKS IN  
THE

RAIN WATER SEWAGE MAINS

RIVERS' CHANNELIZATIONS

STREAMS' CHANNELIZATION

DRINKING WATER TANK

DEFENSIVE WORKS IN THE RIVER BANKS

REMODELLING OF URBAN SIDE STREETS

ROADWORKS

GREEN AREAS

ROAD AND PAVEMENT

LEISURE AND RECREATION AREAS

URBANIZATION WORKS

CONNECTIONS TO HIGHWAYS

## Building Works

Respect to the building works, the technical department strives to create practical and comfortable spaces, houses with the best finish guaranteed. This is a selection of some of our building projects carried out up to the present time.

### PRIVATE CONSTRUCTION

WORK: CONSTRUCTION OF 76 HOUSES IN "LOMAS DE TORRE DEL MAR. 1ST AND 2ND PHASE"  
CLIENT: PROMOCIONES COPAYMOR  
DESCRIPTION: Works of building of 44 and 32 respectively detached-houses with basement in the plot R2 of the SUP-T10 sector in Torre del Mar (Málaga).

WORK: CONSTRUCTION OF 136 HOUSES IN "HACIENDA SEGOVIA"  
CLIENT: PROMOCIONES COPAYMOR  
DESCRIPTION: Works of building of 136 detached-houses in "Hacienda Segovia", CA-4 sector of Campanillas (Málaga).

WORK: CONSTRUCTION OF 47 HOUSES IN "LA FABRIQUILLA".  
CLIENT: PROMARGO  
DESCRIPTION: Works of building of 47 two-story houses with basement, located in La Estación de

WORK: CONSTRUCTION OF 88 HOUSES IN THE A AND B BLOCKS OF THE CA3 SECTOR AND COMMON AREAS  
CLIENT: PRAVZ  
DESCRIPTION: Works of building of 88 houses, ground floor + first floor, with common areas and communal swimming-pool (Málaga).

WORK: REMODELING AND IMPROVEMENT OF THE ROOF OF THE SCHOOL "SAN ESTANISLAO DE KOSTKA" (MALAGA)  
CLIENT: PRAVZ  
DESCRIPTION: Works of building of 88 houses, ground floor + first floor, with common areas and communal swimming-pool (Málaga).

WORK: RESTORATION OF THE HEAD OFFICE OF "EL TELEFONO DE LA ESPERANZA" (MALAGA)  
CLIENT: EL TELEFONO DE LA ESPERANZA  
DESCRIPTION: Works of comprehensive restoration of the head offices of the "El Teléfono de la Esperanza".



## PUBLIC BUILDING

WORK: ALTERATIONS AND COMPLETION OF THE FIRE STATION OF "TEATINOS" (MALAGA)  
CLIENT: INSTITUTO MUNICIPAL DE LA VIVIENDA (TOWN COUNCIL OF MALAGA)  
DESCRIPTION: Reforms and completion of the works in the fire station located in the Industrial Park Huerta del Correo, in Malaga.

WORK: CONSTRUCTION OF THE "MULTIDISCIPLINARY BUILDING FOR THE YOUTH"  
CLIENT: GERENCIA DE URBANISMO (TOWN COUNCIL OF MALAGA)  
DESCRIPTION: Construction of a public building with a concert hall, offices, exhibition hall, etc.

WORK: RESTORATION OF LIBRARY IN THE MUNICIPAL DISTRICT "PARQUE VICTORIA EUGENIA" (MALAGA)  
CLIENT: GERENCIA DE URBANISMO (TOWN COUNCIL OF MALAGA)  
DESCRIPTION: Restoration and adaptation of premises for a new library in Malaga.

WORK: INDOOR TRACK IN THE SCHOOL "TIERNO GALVAN"  
CLIENT: TOWN COUNCIL OF RINCON DE LA VICTORIA  
DESCRIPTION: Carrying out of a indoor sport centre in the school with a metallic structure of 468 m<sup>2</sup> and

WORK: SOCIAL CENTRE IN THE MUNICIPAL DISTRICT OF "LA ASUNCION" (MALAGA)  
CLIENT: GERENCIA DE URBANISMO (TOWN COUNCIL OF MALAGA)  
DESCRIPTION: Carrying out of a social centre for cultural activities, with a total surface of 806 m<sup>2</sup>.

WORK: CONSTRUCTION OF 62 SUBSIDIZED HOUSES IN SOLIVA (SECTOR R13B)  
CLIENT: INSTITUTO MUNICIPAL DE LA VIVIENDA (TOWN COUNCIL OF MALAGA)  
DESCRIPTION: Construction of 62 council houses, commercial premises, parking, etc in the sector T12 Soliva Este, in the district Monte Paverro.

WORK: NEW HEAD OFFICES OF THE "GERENCIA DE URBANISMO" (MALAGA)  
CLIENT: GERENCIA DE URBANISMO (TOWN COUNCIL OF MALAGA)  
DESCRIPTION: Carrying out in a temporary consortium with Dragados of the project of construction of the New Offices of the Gerencia de Urbanismo, IMV and DGT.

WORK: CONSTRUCTION OF STORAGE ROOM FOR SHIPOWNERS (FUENGIROLA)  
CLIENT: EMPRESA PUBLICA DE PUERTOS DE ANDALUCIA (EPPA)  
DESCRIPTION: Construction of 36 storage rooms in the ground floor (Fuengirola marina)



✓ NEW HEAD OFFICES. GMU MALAGA. (UTE HEXA-

✓ MULTIDISCIPLINARY BUILDING FOR YOUTH

✓ FIRE STATION OF ISOLDA



## BUILDING WORKS

BUILDING WORKS IN THE SUP CA4 SECTOR

HOUSING ESTATE "LA RESERVA DE ALHAURIN

RESIDENTIAL ESTATE "EL MIRADOR"

RESIDENTIAL ESTATE "HACIENDA SEGOVIA"

HOUSING ESTATE "VALLE DE HAZIEL"

BUILDING WORKS IN THE SUP T10 SECTOR



# ALTERATION WORKS

RESTORATION RESTAURANT (CENTRE OF MALAGA) |

RESTORATION SCHOOL SAN  
ESTANISLAO DE KOSTKA (MÁLAGA)

ALTERATIONS IN OFFICES (ALAMEDA DE COLÓN)

RESTORATION HEAD OFFICES  
TELE-



## Clasificación de contratistas



# REAL ESTATE

From 2004 the Real Estate Arm of HEXA carries out all the investments of the group what streamlines the processes and makes the company more competitive.

The investments are mainly focused on the tertiary sector: petrol stations, premises and business premises. Like this, the group has current revenues, which provides stability to the company.

Furthermore, the Real Estate Arm intend to broaden its field of action and influence by acquiring building and premises for renting them. For that reason HEXA collaborates with the main leading company in the sector (Aguirre Newman, CB Richard Ellis,...) in order to maximize our investments.

#### OLD BBVA HEADQUARTERS (MALAGA)

The premises, integrated into an independent and emblematic building and having been the headquarters of the BBVA Bank in Malaga, are situated in the vicinity of El Corte Inglés, in the heart of the financial centre of Malaga.

They are near to the Avenida Andalucía, avenue that connects the city centre to the highway of "La Costa del Sol".

Furthermore, they are close to the bus station and to other administrative buildings (Tax Office, Social Security, Post Office, etc).

By the premises a public parking with more than 500 parking spaces is to find.

The premises have a surface of 2.600 m<sup>2</sup>, of which 1000 m<sup>2</sup> in the street level and 1600 m<sup>2</sup> in the first floor level.

#### PETROL STATION "EL TOMILLAR" (MALAGA)

The petrol station "El Tomillar" can be found in Malaga city, with a plot surface of 6.537 m<sup>2</sup>. Approximately the building surface is 450 m<sup>2</sup>.

Premises include a snack bar, automatic washing tunnel, 6 washing boxes, storage room and office.

The petrol station has four tanks with a capacity for 30.000 liters and two tanks for 40.000 liters each one.



#### AVENIDA DE ANDALUCIA 26 BUILDING (MALAGA)

The premises are located in Avenida de Andalucía 26, one of the main avenues at Malaga's entryways. They are situated near the bus station and Renfe Station (local and national trains). In the surrounding area there is a public parking. It is an emblematic building in the city where important companies has its headquarters.

The premises has a built surface of about 776 m<sup>2</sup>, divided up in 3 offices in the first floor. Improvements have been recently made and so, the premises are at the moment in excellent conditions- What stands out the most is the light and the feeling of spaciousness due to the distribution of wide open spaces.

#### EDIFICIO RIALTO BUILDING (MALAGA)

The premises are situated in Calle Hiera 2. The building is placed near to the city centre of Malaga, surrounded by commercial areas, public buildings, leisure centres,... There is also a new public parking opposite the premises having a capacity of more than 1000 vehicles. The built surface is of about 1.861 m<sup>2</sup>.

#### MERCADONA SUPERMARKET (MALAGA)

The company has recently acquired a plot for commercial use of 3.300 m<sup>2</sup>, including the project a parking with 40 places, on the purpose of building a



# 3 QUALITY POLICY

## ISO 9001:2008

HEXA Group has proved itself to be a well-grounded company, with a great future and firm commitment to society. For all these reasons it has implemented a Quality Management System in accordance with ISO Standard 9001:2008.

The system establishes the underlying guidelines which make up the Internal Quality Policy, which may be summarized as:

- Involvement and commitment to quality at every level.
- Motivation of all staff in the continuous improvement to quality.
- Compliance with the requirements demanded by the legislation in force, clients and other parties concerned.
- Guarantee of the quality of the end product.

1. The continuous improvement of the quality of our processes and activities is a fundamental way for the increase in the effectiveness and in the competitiveness and to assure an increasing customer satisfaction.

2. Building the trust of clients, protecting their needs and keeping one step ahead of their expectations by preventing deviations, undertaking internal audits and resolving complaints and non-conformities.

3. Guaranteeing the Quality of the end product supplied to all clients, in accordance with the applicable requirements with checks on its suitability at each stage of the project.

4. Using planning as the most effective method of ensuring proper monitoring, implementation and follow-up on the project to be undertaken.

5. Identifying needs and providing the organization with the necessary resources, whether technical, material or human, in order to meet the objectives established by the Quality Policy and the requirements of the Quality Management System.





## 4 ENVIRONMENTAL MANAGEMENT

### ISO

HEXA's commitment lies in a respect for the environment and the rational use of resources, the design of strategies to prevent and reduce any environmental impact and an ongoing process of research and innovation.

In this context that HEXA has implemented its Environmental Management Policy at all levels, and established objectives which allows the company to minimize the environmental impact of every project it undertakes.

The Environmental Management Policy guidelines defined by the directors of HEXA take the following form:

1. Our facilities, processes, products and actions of all kinds, both as selected now and in the future, not only comply with the legally required standard, but all include a constant concern for reducing and improving our environmental interaction.
2. Environmental criteria are taking into consideration in all decisions, allowing us to integrate this environmental policy into the company's corporate strategy.
3. Environmental planning as a means of ensuring the proper monitoring, implementation and follow-up of plans and tenders awarded or to be undertaken.

4. Periodic publication and evaluation of compliance with environmental aims and targets, guaranteeing that we fulfill the principle of preventing pollution.

5. Identification and provision of the necessary resources, whether technical, material or human, in order to comply with our established objectives and with the requirements of the Management System in place.

Being conscious of the amount of negative repercussions for the environment that our activity can have if our personnel is not properly informed, and to get involved in it to all those people who surround us and to contribute to our aim (own workers, subcontractors, project managements, public institutions, and so on), we have worked to make our "Module of Environmental Sensitization", module of which we have already distributed more than 500 copies.

The bid for the incorporation of New Technologies and the acquisition of the most modern work team and of the most innovative computer systems have favored the integral development of the company, the improvement of the competitiveness and the increase of the effectiveness.





# 5 HEALTH AND SAFETY AT

## OHSAS 18001/2007

HEXA has a constant commitment to the optimization of its working methods and conditions. This makes it essential to focus on prior prevention before decisions are taken into the field of protection, awareness-raising and training, and to ensure that all the necessary tools are available in order to increase efficiency and performance.

It has always been one of HEXA's priorities to implement a Health and Safety at Work Management System which ensures compliance with the procedures established by the various regulations in force, thereby guaranteeing optimum working conditions; and this is why, on march 2009, HEXA certifies its commitment by obtaining the certification in accordance with OHSAS 18001/2007.

Our aim is continuously and progressively to improve the service offered by the company, meaning that quality continues to be the key element which sets it apart. In fact, Health and Safety is currently integrated at every level of the company.

Our commitment is to supply both our own staff and our clients with products, systems and services offering a high level of quality/service, fully living up to our commitments, maintaining the highest levels in protecting the safety of the individuals engaged on projects. Each and every one of us is also called on to promote the protection of health and safety in every position of employment, thereby achieving a safer environment in which to go about our business.

Safety at work is a shared responsibility of every member of staff at HEXA, and also of all our suppliers and subcontractors, meaning that we must all work together in achieving these objectives.

The company's senior management is convinced that protecting the health of our workers contributes significantly to improving our competitiveness.

As for internal operations, a number of conditions must be respected in order to comply with these objectives:

- All applicable legal requirements must be complied with in the field of Workplace Risk Prevention, in addition to any other commitments undertaken.

- A fluid communication and notification structure must be maintained both internally and externally, regarding the policy and initiatives adopted by HEXA among others in the field of health and safety at work.

- Consultation and involvement of all workers at the company, whether directly or through the Health and Safety Committee, in every aspect connected with Workplace Risk Prevention, is a basic right.

- All staff receives information about the risks involved in undertaking their task, and is given the corresponding training.





## 6 SOCIAL COMMITMENT

HEXA believes that the best way to make a contribution to society is to support its youngest members, an aspect which can clearly be seen in the company philosophy.

This awareness, and the company's constant concern for its social context, has led HEXA to offer its solid cooperation to a number of projects focusing in the development of young people through sport.

The initiatives in which the company is involved belong to an overall project supported from the company's senior management downwards, with the aim of developing in the young people the values of respect, sportsmanship and teamwork, which are so important in shaping our future generations.

And so our clients have the guarantee that they are investing their resources wisely, not only in the quality of the end product, but in a company which is committed to society and the local area.

Indeed, HEXA received in 2008 the First Prize "Malaga Participa", awarded by the Town Hall of Malaga in recognition of its social role.



# 7 FUTURE STRATEGIES

HEXA's future strategy involves consolidating its market positioning and maintaining a sustained growth and financial strength in order to be able to face up successfully periods of instability and difficulties, focusing always on quality and customer service in every one of the company's actions.

In increasing competitiveness and guaranteeing the quality of each and every project undertaken by the company, it draws on its own stock of industrial plant, the commitment of a team of highly qualified professionals and close to cooperation with suppliers with whom stable partnership arrangements have been put in place.

The business opportunities detected by HEXA have now led the company to draw up a range of strategies intended to tackle new business areas.

In the real estate area, HEXA established different strategies:

- Geographical expansion in Andalusia
- Specialization in primary residence for middle class social groups

- Geographical diversification, particularly through the internationalisation in the civil engineering area in different Mediterranean countries as Morocco or Libya.
- Management of administrative concessions (public car parks, sport complexes, etc.)

In the building area, in order to obtaining regular incomes and minimizing the effects of the economic cycles, HEXA formulates the following strategies:

- Promoting the building and civil engineering area
- Increasing the properties for renting
- Increased role for public works as a part of the overall project portfolio.
- Analysing the business opportunities in other sectors and markets

These strategies will allow the company to continue growing, in both quantitative and qualitative terms, in order constantly to offer more and better services, and to continue establishing itself as a landmark company within the sector.







C/ Hilera 5, 3ª planta.  
29007 Málaga  
Telf: 952 120 126  
info@grupohexa.com

[www.grupohexa.com](http://www.grupohexa.com)